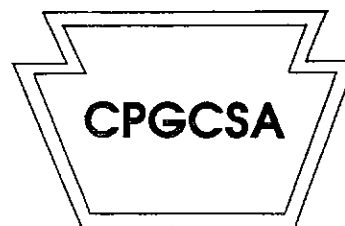


# THE GREEN SHEET



CENTRAL PENNSYLVANIA GOLF COURSE SUPERINTENDENTS ASSOCIATION

Volume 3

July 1995

Number 4

## July Meeting

**Commonwealth National  
Golf Club**

**Monday, July 10, 1995**

**11:00 AM - Lunch**

**12:30 PM Shotgun - Golf**

**5:30 - 6:30 PM - Cocktails**

**6:30 PM - Dinner**

**Casual Dress**

**Joint Meeting with PAGCS**

## Superintendent Profile

Larry Schlippert, CGCS worked during his high school years at Indian Valley Country Club in Telford, PA. Upon graduation, Larry was accepted at Penn State and finished up in 1970. He worked as the assistant at Torresdale-Frankford Country Club in Philadelphia until accepting the superintendent's position at Hidden Springs Country Club, (which is now Commonwealth National Country Club) a 36-hole semi-private club and site of a women's professional tour event.

Larry also served as the superintendent at Oak Terrace Country Club when the Hansen Group owned both Hidden Springs and Oak Terrace. Oak Terrace is the site of the new Talamore Club in Spring House, PA.

Larry resides in Fairview Village, PA with his wife Janet and two children -- Chad, 18 and Carla, 20. His hobbies are fishing, hunting and archery.

## Course Profile

Commonwealth National Country Club opened for play on June 30, 1990. The course, designed by Arnold Palmer and Ed Seay, was recently rated on of the top 20 courses in Pennsylvania by Golf Digest. Each hole has five tee boxes, ranging from a course of 5,218 yards to 7,045 yards. The 7,045 yard course has a slope rating of 141, making it the third highest in the area, behind Pine Valley and Merion East.

At Commonwealth National in front of the tees, you sometimes have to carry water and rocks, or marshes and cattails like a course in the Southwest of Florida. Commonwealth National has mounds and bumps and rolls in front of and around the greens not unlike an old Scottish course. The real beauty of the course is the variety of holes you play as the course winds its way around the open rolling terrain, across the streams and water, and through the woods and wetlands back up to the clubhouse.

Like any good championship course, you will have to hit a variety of shots and you will have to decide how much risk to take on certain holes. The landing areas are very fair and well-placed shots are amply rewarded. Of course, if you hit it sideways too often, you will run into some penalty strokes. Bring a few extra balls!

Commonwealth National is owned and managed by Matrix Hospitality, an affiliate of Matrix Development Group, a full-service real estate company headquartered in Cranbury, NJ, with offices in Horsham, PA. They also own and manage Forsgate Country Club in Jamesburg, NJ, and manage Ashbourne Country Club in Cheltenham, PA.

## Contents

President's Message.....	2
Directions to July Meeting.....	2
Membership News.....	3
Editorial.....	4



## President's Message

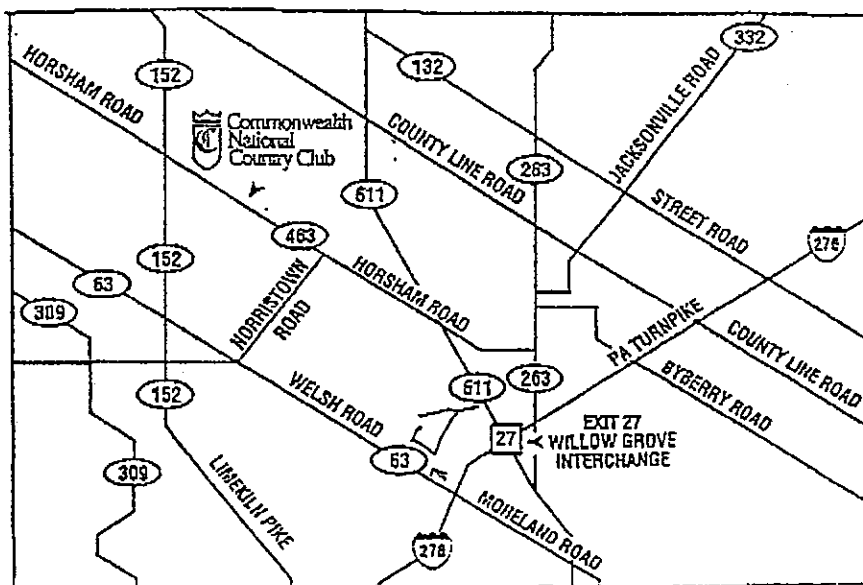
by Samuel R. Snyder, CGCS

Our June meeting at Moselem Springs Golf Club was certainly a hot event. I only hope it was our only "hot" event of the season, but I doubt it. Many thanks to Corky, his staff, and the management of Moselem Springs Golf Club for the great day they provided to our association. This will be Corky's last season on the board of directors. During his three year tenure, the second time around for our board, he has worked harder and invested more time into the incorporation and bylaws of Central Penn GCSA than anyone can imagine. Corky represents the true meaning of a committed member. Thank you Corky for your diligence and successful efforts on our behalf.

As we move into the "hot" season the pressure to provide green turf increases. The oxymoron, "green speed", can put each of us in the position of feeling the burden to cut lower, topdress, groom, etc. when weather conditions dictate a gentle approach to "greens keeping". If greens speed becomes an issue, try to approach it in a factual, unemotional manner. A carefully crafted response can save your greens and your position. Avoid quick, off the cuff answers which appear condescending and flippant. Use our roster book to call other superintendents who have similar circumstances and ask them how they are managing the turf and the member demands. I have always found comfort in speaking to a neighbor and getting the facts after hearing the "facts" third hand from club members in the grill. As the weather gets hotter, tempers become volatile and our personality can gain the upper hand over professionalism.

Don't forget to take care of your family and yourself this year. Our social chairman, John Gehman, has planned a summer rafting trip and a winter Christmas show in New York. The summer raft trip is a family oriented excursion which will help you relax and spend time with those who mean the most to you, your family. Quite often, our families are ignored or put into second place at this time of the year. Although it is occasionally unavoidable, it is never excusable to ignore your loved ones. Come on out to the white water with John and leave your cares behind for a day.

## Directions to Commonwealth National Golf Club



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**BY-LAWS/PLANNING**  
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WILLIAM G. WALL, JR.  
DAVID C. WEITZEL, CGCS  
MICHAEL WILT  
TERRY L. WUESCHINSKI, CGCS

## Membership News

The following individual has applied for membership into our association. If there are no written objections within the next seven days, he will be accepted into our association at the next meeting.

Brian Farling, Assistant Superintendent

Colonial Country Club.....Class B

We want to welcome the following individuals into the association.

Frederick Brubaker, Assistant Superintendent

Lebanon Country Club .....Class B

Timothy Davis, Assistant Superintendent

Range End Country Club .....Class B

Thed Fraleigh, Jr., Turf Agronomist

Brubaker Agronomic Consulting .....Class AF

If you know of anyone who is interested in membership into the organization or has questions on the status of their applications, please have them contact Corky Knoll at (610) 944-7616.

## 1995 CPGCSA MEETING SCHEDULE

August 17	Hanover Country Club
September 14	Lebanon Country Club
October 17	Foxchase Golf Course

## Social News

The Whitewater rafting trip has been scheduled with Whitewater Adventures for Tuesday, July 25, 1995. By then we'll all be ready for a relaxing day cooling off in the river, enjoying the scenic beauty of the Lehigh River Gorge and simply beating the heat of summer. The price is \$29 per person for a group of 20 or more and the first child goes free with two paying adults. The cost also includes a riverside hot dog barbecue lunch at noon. I will need a final count by the July 10th meeting at Commonwealth National Golf Club. Call John Gehman at work (610) 845-2491 or at home (610) 845-3008 to reserve your raft.

The reservation form for the trip to New York City to see the Christmas Pageant is included in this issue. Don't forget to return it by the July 15th deadline.



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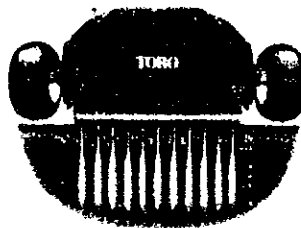
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## From the Editor..... John Gehman

I'm writing this from the classroom of the MEAC (Mid Eastern Athletic Conference) basketball referee's clinic. It's tough to get my mind into Turf mode while listening to rule interpretations and war stories from last season's big games. It was disappointing to miss the meeting at Moselem Springs, however, basketball tends to move up on my priority list when things are going relatively well on the course at home. I can't wait to see what fiasco will be staring me in the face when I do get home.

Sitting here, I'm able to draw a correlation between Golf Course Superintendents and Basketball Officials. We're all professionals, or aspiring professionals, striving for personal excellence in our field of endeavor. We're all active individuals who thrive on responsibility and challenges. And we seek out all the information we can gather to successfully fulfill those responsibilities and meet those challenges. We look to the seasoned veterans for advice and are ready to help the new "kids" just getting started. The help and advice I received last year when the greens went down the old dumper was more appreciated than you can imagine. I can't imagine what condition my place would be in if I hadn't taken the invitation to join Central Penn GCSA a few years ago. I'd like to go on but I gotta go referee another game.

Don't forget about reserving a raft for the float trip on July 25th or booking your tickets for the bus trip to Radio City Music Hall in December.

## Golf Results

The following are the winners from the "Fewest Putts" tournament at Moselem Springs Golf Club.

<b>1st</b>	John Chassard	<b>High Gross</b>	Tony Goodley
<b>2nd</b>	Richard Brandel	<b>Low Gross</b>	Robert Mogel
<b>3rd</b>	Danny Davis	<b>Most Putts</b>	Jim MacLaren
<b>4th</b>	Bill Rahling	<b>Least Putts</b>	John Chassard

**Closest to the Pin** Alby Gerst

**Longest Drive** Barry Bollinger

The Golf Tournament at Commonwealth National Golf Club will be:

- λ Better Ball of Partners
- λ Central Penn vs. Philadelphia

Please contact Wanda at (717) 274-6004 if your address or employment changes so that we can keep our records up to date.

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# Radio City Music Hall Christmas Pageant

Wed. Dec. 6 1995

Trans. and Arrangements by Perkiomen Tours

## Itinerary

Depart Lancaster 8:30 am

Depart Lehigh Valley 10:15 am

Stop enroute for "fast food" lunch

Arrive in NYC 1:30 pm

## SHOW TIME 2:00 - 3:30

Side tour -- to be determined

Depart NYC 5:15 pm

Dinner Enroute

Arrive Lehigh Valley 9:00 pm

Arrive Lancaster 10:30 pm

## COST

Trans./Show Ticket/Side Tour

\$69.75 per person

(minimum 30 people)

RETURN BY JULY 15, 1995 -----cut----- RETURN BY JULY 15, 1995

## CPGCSA NYC BUS TRIP

12/6/95

Name: \_\_\_\_\_

Address: \_\_\_\_\_

Phone: \_\_\_\_\_

No. tickets requested \_\_\_\_\_ @ \$69.75 =

Please send \$35 per ticket with this form = \_\_\_\_\_

Balance due Nov. 10, 1995

Please check any preferred side tour:

\_\_\_\_ United Nations                      \_\_\_\_ World Trade Center

\_\_\_\_ Empire State Building              \_\_\_\_ Free Time @ Rockefeller Center

\_\_\_\_ Other:

Return form with down payment to: John L. Gehman, R.D. #2 Box 59, Barto, Pa. 19504  
Make checks payable to Perkiomen Tours -- Note: CPGCSA NYC Bus Trip



## Wanted: Golf Course Superintendent

Looking for college graduate with extensive knowledge and experience in the following fields: turfgrass management, horticulture, irrigation design and repair, construction, personnel management, budget development and implementation, mechanics, and public relations. You must be willing to work as many hours as necessary to get the job done, regardless of personal life. You must be willing to work for hundreds of bosses who will second guess every decision and program that you propose. You will also be expected to forecast, compensate for, and budget for every whim of Nature. You must be able to motivate underpaid employees to produce top-quality work on a daily basis.

You must be able to work with the Department of Agriculture, the State Water Control Board, the State Labor Board, the EPA and OSHA while complying with all regulations, laws, procedures and documentation required by them. And, all these goals must be accomplished without interruption to play or inconvenience to the golfer. Finally, you must be willing to work in a barn!

## Speaker Profile

The educational program at the July meeting will be "Financial Planning for your Future". The speaker will be Adam Varrenti, CLU.

If you have any ideas for speakers for future meetings, please contact Jim Jones, Educational Chairman at (717) 273-5611.

## Equipment For Sale

We will continue to advertise used equipment each newsletter. If you have anything that may be of interest to anyone else, please contact Wanda to place your ad, FREE. Remember, one person's junk is another person's treasure.

## Just a Reminder - -

Should you need to fax information to Wanda, the number is the same as her home telephone number (717) 274-6004. If the answering machine picks up, be sure to let it run through the recorded message, then the fax will automatically turn on.

If you have any accomplishments or things you have done that could benefit other members, please be sure to get the information to Wanda or John Gehman. John's fax number is (610) 845-3001.

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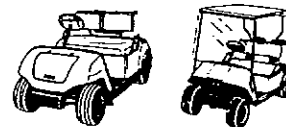
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## Product Review

by David C. Weitzel, CGCS, Flying Hills Golf Club

It's 7:00 a.m. Friday morning. You have just finished your morning course inspection and found an outbreak of dollar spot and brown patch on the fairways. The sky is threatening rain, but your local radio weather report is predicting clear and sunny. What do you do? Spray and lose the application to the rain or check your weather service.

We all know weather has a major impact on our jobs as golf course superintendents. Not only am I responsible for maintaining an 18-hole golf course, but also the outside maintenance including snow removal for the adjoining planned community with a population of about 4,500 people. As a result, weather information - both present and future - is very important to me. During this past year I've had the opportunity to experience two different methods of receiving detailed weather information.

The first service was a detailed weather forecast faxed daily at 6:00 a.m. This one-page fax reported the expected high and low temperatures, wind speed, wind chill, sky condition, precipitation outlook, and humidity for a 48-hour period. It also contained a ten-day long-range weather forecast consisting of many of the aforementioned conditions. Costing just a little more than \$2.00 a day for a contracted span of six months, this service was both informative and, for the most part, accurate. It's major drawback was updating. No updated reports were received if a major change in the weather occurred during the 24-hour period between 6:00 a.m. that day and 6:00 a.m. the next. My only sources of updates were TV and/or radio reports.

While attending the national convention in San Francisco this past February, I became aware of a computerized weather service. Information is received every fifteen to thirty minutes via a 24-inch satellite dish and relayed to a computer monitor. A sampling of information received includes: radar maps that can be set in motion; present temperature; humidity; dewpoints; wind speed and direction; jet stream; precipitation outlook; surface maps of high and low pressure areas and their movements; 72-, 90-, and 120 hour precipitation forecasts; six to ten day temperature and precipitation outlook; 30 and 90 day outlooks; and, in the near future: lightning imagery. All data is received from the National Weather Service.

For the initial set-up fee, all equipment is furnished, with the exception of an optional printer. After that a monthly user fee, that breaks down to just over \$2.00 a day, is charged. All equipment and maintenance of the system are covered with no cost to the user.

Which service do I prefer? Because of:

- λ 1) continuous updating

- λ 2) instant information to make educated decisions

I prefer the computerized weather service. Comparing costs, after the initial set-up fee, the monthly costs are comparatively the same. However, I feel overall I'm getting more "bang for the buck".

## The Best Way to Win An Argument: Don't Have It

The next time you encounter someone who's ready to argue, think for a moment. Is this something that's worth arguing about? Or it is so important, an argument could actually be risky? Instead, you might want to try a new approach to winning that argument: Don't have it.

To do that, you need to readjust your thinking. Instead of trying to win the argument, negotiate your way through it. You might not be the winner, but you won't be the loser either. In effect, you'll both win and that can be pretty important, especially if the other person is your spouse, your boss, or someone else you deal with on a day-to-day basis.

The secret of successful negotiation is to understand how it works. Follow these important steps in a negotiation and you'll both be winners every time:

- λ Remember that a successful negotiation doesn't mean ( that someone wins and the other person loses. It resolves an issue so that both sides are treated fairly.
- λ Think through your needs or concerns before you start. What do you hope to gain or achieve?
- λ Identify what matters most to you, so you understand what's at stake. Then be ready to compromise on less important issues, instead of winning every point.
- λ Make a list of the issues that must be resolved. Is there any common ground between you that you can agree on immediately? That's a great starting point!
- λ Discuss each issue fully and be reasonable yet firm. Avoid anger or criticism.
- λ Pay attention for any points that might be resolved in another way.
- λ Keep the discussion positive and stay focused. Be careful not to bring other issues into your negotiations.
- λ Recognize when the negotiation is successful. If you are successful at one or more points, that's good. In most conflicts, it's impossible for everyone to be 100% satisfied with results.
- λ Be willing to accept the compromise you've worked out and get on with it. There's no need to harbor any resentments.





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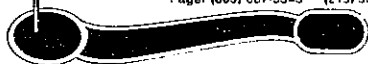
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## GCSAA Makes Major Changes to Conference and Show Schedule

The board of directors of the Golf Course Superintendents Association of America (GCSAA) recently approved a new format for the association's annual conference and show. GCSAA's International Golf Course Conference and Show will now run on a Monday to Sunday schedule. Previously, the event had run Monday to Monday.

GCSAA's 67th International Golf Course Conference and Show is now scheduled for February 5-11, 1996, at the Orange County Convention/Civic Center in Orlando, FL.

The change was made because research had shown that a large majority of registrants currently leave on Sunday. By leaving early, registrants missed activities such as the final day of the trade show, the association's annual meeting, the United States Golf Association Green Section session, and the banquet and show.

"The new format was approved to allow greater participation in these and other important events," said GCSAA President Gary T. Grigg, CGCS. "Now members can leave the conference and show on Sunday evening and not worry about missing anything."

## Questionnaire

It became obvious at Fairview Golf Course that Jim Jones does a pretty good job of suppressing Poa annua seed head production. With the majority of that nuisance behind us, I thought it might be interesting to find who used what and how successful we were. With enough of a response, it will be the subject of the "Product Review" in next month's "Green Sheet".

Name: \_\_\_\_\_

Course: \_\_\_\_\_

Area Treated: \_\_\_greens \_\_\_tees \_\_\_fairways

Approximate % poa population: \_\_\_\_\_

Product applied: \_\_\_\_\_

Rate: \_\_\_\_\_ per 1,000

No. of Applications: \_\_\_\_\_

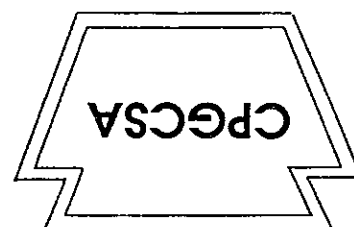
Success Rate: \_\_\_High \_\_\_Acceptable  
\_\_\_Disappointing \_\_\_Useless

Send to: John Gehman, Butter Valley Golf Port, S. 7th Street, Box 207, Bally, PA 19503



John Gehman - Editor  
Wanda Fry - Executive Secretary  
P.O. Box 1420  
Lebanon, PA 17042-0200

## The Green Sheet



P.O. Box 418  
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Chip Presendofer

## THE LOCKHORNS by Bunny Hoest & John Reiner

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